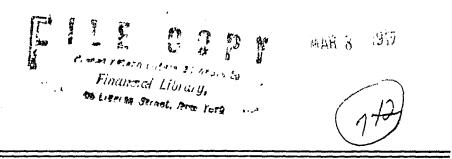
Jewel Tea Company, Incorporated Annual Report -- 1916 *America's Corporate Foundation;* 1916; ProQuest Historical Annual Reports pg. 1



JEWEL TEA CO., INC.

First Annual Report

FOR THE YEAR ENDING DECEMBER 31, 1916

To the Stockholders of

JEWEL TEA CO., INC.

I beg herewith to submit the First Annual Report of your Company, showing the results of the business for the fiscal year ending December 31, 1916.

The Net Profits from Current Operations were \$1,479,673.02 and the Net Sales \$12,892,506.64. The Net Sales thus show an increase of $57\frac{1}{2}\%$, while the Net Profits are slightly in excess of those of the previous year. That the Net Profits are not larger is due to the fact that the operations for the year 1916 have absorbed a very large expense in the opening of new territory and in the development of the business in the old branches. During the year 183 new branches have been opened and 742 additional wagon routes established.

Your Company has thus developed an established business and an effective selling organization extending over all the principal cities and towns in the United States, the revenue from which will only fully accrue during the present and future years. The abnormal expense of this rapid extension, which will not hereafter be necessary, aggregated \$980,540.73, of which \$530,192.81, or approximately 54%, has been charged to Current Operations for the year 1916, and the balance, \$450,347.92, deferred as a charge to future operations, in respect of those branches which had not developed to a normal operating basis during the past year.

A large coffee roasting and distributing plant has been acquired at New Orleans, La., which will result in more economical and prompt service to your Company's rapidly growing trade in the Southern and Southwestern States.

The 12-story reinforced concrete building which has been erected by the Hoboken Land & Improvement Company, on a site on the Hudson River, opposite West 23d Street, New York City, is practically completed, and upon the installation of the necessary equipment in the near future, your Company will expect to realize the benefits and economies necessarily incident to the greater facilities, not only afforded for shipments by land and water from this main distributing point, but in purchasing its commodities in a better market.

The audited accounts are presented on the opposite page. It will be observed that your Company has no bonded indebtedness and there are no mortgages on any of its property.

F. V. SKIFF, PRESIDENT.

JEWEL TEA CO., INC.

BALANCE SHEET-DECEMBER 31, 1916

ASSETS			LIABILITIES	
			Current Liabilities:	
Current Assets: Inventories of Merchandise and Premiums Mortgages and Notes Receivable Accounts Receivable (less Reserve) Trust Funds — Investments (Surety Deposits per contra) Common Stock in Treasury held for Distribution to Employes Cash at Banks, on hand and in transit Total Current Assets.	\$ 5,703,991.66 3,606.53 533,139.80 49,026 35 6,148.80 572,619.31	\$6,868,532.45	Letters of Credit and Acceptances \$ 1,232,137.50	\$ 3,820,659.79
			Common Stock: 120,000 Shares of \$100 each 12,000,000 00	
DEFERRED CHARGES TO OPERATIONS:			Total Capital Stock	16,000,900.00
Merchandise Premiums (at cost) Advanced to Customers (less Reserve)	450,347.92 21,732 22 19,371.73 23,750.17 30,687.82 34,024.97	1,717,493.91	Surplus: Capital Surplus: As at January 1, 1916	
CAPITAL ASSETS: Real Estate, Chicago Buildings, Chicago Machinery, Furniture and Fixtures, Chicago and New Orleans Horses, Wagons and Stable Equipment, Chicago riorses, Wagons and Miscellaneous Chattels, New Orleans and Branches Good-will Total Capital Assets	\$ \$5,000.00 116,999.17 56,976.12 47,452.00 \$69,878.77 12,000,000.00	13,176,306,06	Operations, Year Ended December 31, 1916\$1,479,673.02 Deduct. Quarterly Dividends Nos. 1, 2, 3 and 4 declared on Outstanding Preferred Stock during year, in- cluding dividend (No. 4), payable January 2, 1917	1,941,672.63
Total Capital Assets	_	15,170,500.00	received or snipped\$ 133,000.00	
		\$21,762,332.42		\$21,762,332.42

New York, January 31, 1917.

We have examined the books and accounts of Jewel Tea Co., Inc., for the year ended December 31, 1916, and certify that the above Balance Sheet is in accordance therewith, and exhibits in our opinion a true and correct view of the position of the Company at the date stated. We further certify that the Net Sales for the year ended December 31, 1916, amounted to the sum of \$12,892,506.64, and that the Net Profits from current operations were \$1,479,673.02, as shown in the above Balance Sheet.

TOUCHE, NIVEN & CO., Chartered Accountants, Auditors.